HEALTHWEST

FINANCE COMMITTEE MEETING MINUTES

Friday, August 18, 2023 8:00 a.m.

CALL TO ORDER

The regular meeting of the Finance Committee was called to order by Committee Chair Fortenbacher at 8:00 a.m.

ROLL CALL

Committee Members Present:	Jeff Fortenbacher, Janet Thomas, Thomas Hardy, Remington Sprague, M.D., Commissioner Charles Nash
Committee Members Absent:	Stephanie Umlor, Commissioner Marcia Hovey-Wright
Also Present:	Rich Francisco, Holly Brink, Shannon Morgan, Gina Post, Brandy Carlson, Justine Belvitch, Brian Speer, Jackie Farrar, Gordon Peterman, Kelly Betts, Urbain Ndoye, Gary Ridley, Jason Bates, Melina Barrett, Christy LaDronka, Mickey Wallace
Guests:	Angie Gasiewski, John Weerstra

MINUTES

It was moved by Commissioner Nash, seconded by Mr. Hardy, to approve the minutes of the July 21, 2023, meeting as written.

MOTION CARRIED.

ITEMS FOR CONSIDERATION

A. <u>Approval of Expenditures for June 2023</u>

It was moved by Mr. Hardy, seconded by Commissioner Nash, to approve expenditures for the month ending June 30, 2023, in the total amount of \$8,919,187.81.

MOTION CARRIED

B. <u>Monthly Report from the Chief Financial Officer</u>

Ms. Carlson presented the June report, noting an overall cash balance of \$3,134,649.85 as of June 30, 2023.

C. <u>FY23 Actual and Projected Expenditures</u>

Ms. Carlson presented the June report for the Board review.

D. <u>Authorization to Increase Projected Contract Expenditures for Arbor Circle Corporation</u>

It was moved by Mr. Hardy, seconded Dr. Sprague, to authorize HealthWest to approve the increase in projected expenditure as stated above for Arbor Circle Corporation, totaling \$208,487.50 effective January 1, 2023 through September 30, 2023.

E. <u>Authorization to Approve Single Case Agreements</u>

It was moved by Mr. Hardy, seconded Dr. Sprague, to authorize the HealthWest Executive Director to sign single case agreements with various out of network hospitals in the amount of \$48,501.00 for psychiatric inpatient stays for HealthWest consumers.

MOTION CARRIED

F. Authorization to Approve the Increase Projected Contract Expenditures for FY23

It was moved by Mr. Hardy, seconded Dr. Sprague, to authorize HealthWest to approve the projected expenditures for Beacon Services, FA-HO-LO, Hernandez Homes, Kelly's Kare Community Living Supports, MOKA, and Positive Behavior Supports as stated above with a total not to exceed \$556,000.00, effective October 1, 2022 through September 30, 2023.

MOTION CARRIED

G. <u>Authorization to Approve Increase to the Contract for Our Hope Association</u>

It was moved by Mr. Hardy, seconded Dr. Sprague, to authorize the HealthWest Board of Directors to approve the increase in projected expenditure as stated above for Our Hope Association, totaling \$259,837.50 effective January 1, 2022 through September 30, 2023.

MOTION CARRIED

H. <u>Authorization to Approve Increase to the Contract for Servicios De Esperanza, LLC (Services of Hope)</u>

It was moved by Mr. Hardy, seconded by Ms. Thomas, to authorize the HealthWest Board of Directors to request the increase in projected expenditure as stated above for Our Hope Association, totaling \$259,837.50 effective January 1, 2022 through September 30, 2023.

MOTION CARRIED

I. <u>Authorization to Approve Contract with Falco Corporation</u>

It was moved by Dr. Sprague, seconded by Mr. Hardy, to authorize the HealthWest Executive Director to sign a contract with Falco Corporation to provide specialized residential services to eligible HealthWest consumers, at a cost not to exceed \$30,500.00 for FY2023.

MOTION CARRIED

OLD BUSINESS

There was no old business.

NEW BUSINESS

There was no new business.

COMMUNICATIONS

Mr. Speer provided an update on the HealthWest Health, Wellness and Recovery Picnic. Communication was also shared regarding additional community events happening.

DIRECTOR'S COMMENTS

Rich Francisco, Executive Director, provided his Director's Report:

- Mr. Francisco thanked the HealthWest staff for their time and preparation of the Health, Wellness and Recovery Picnic. This was a great opportunity to be seen and introduced to partners in the community. It was great to see all of the participants and how successful this event is.
- Mr. Francisco provided an update on the LRE gave an update regarding LRE Motion that was passed in May for the Past liability settlement. As it relates to the amendment to the contract for the remaining 20% for past liabilities. The LRE legal council and our HealthWest corporate counsel are drafting an agreement that is close to being finalized. We want to ensure that the remaining 20% liability is still owed to us and to be paid.
- Mr. Francisco also shared that Network180 is requesting funds for the coming year and also for next year FY24. The CMHs requested additional information for this request.
- Lastly, Mr. Francisco shared that the Wakely presentation study has been shared with him and Ms. Carlson and are anticipating recommendations.

AUDIENCE PARTICIPATION

Mr. John Weerstra from the community was present and shared his knowledge of being a form CMH board member.

ADJOURNMENT

There being no further business to come before the committee, the meeting adjourned at 8:32 a.m.

Respectfully,

Jeff Fortenbacher Committee Chair

JF/hb

PRELIMINARY MINUTES To be approved at the Finance Meeting on September 15, 2023



FINANCE COMMITTEE

August 18, 2023 – 8:00 a.m.

376 E. Apple Ave. Muskegon, MI 49442

Committee Chair: Jeff Fortenbacher Committee Vice-Chair: Janet Thomas

REVISED AGENDA

1.	Call to Order				
2.	Арр	proval of Minutes			
	Α.	Approval of the Minutes of July 21, 2023 (Attachment #1 pg.1-3)	Action		
3.	Iten	ns for Consideration			
	A.	Approval of Expenditures for June 2023 (Attachment #2 pg. 4)	Action		
	В.	Monthly Report from the Chief Financial Officer (Attachment #3 pg. 5)	Information		
	C.	FY23 Actual and Projected Expenditures (Attachment #4 pg. 6-7)	Information		
	D.	Authorization to approve increase to the contract for Arbor Circle Corporation (Attachment #5 pg. 8)	Action		
	E.	Authorization to approve increase to the contract for Hurley Medical Center, and Regents of the University of Michigan (Attachment #6 pg. 9-13)	Action		
	F.	Authorization to approve increase to the contract for Beacon Services, FA-HO-LO, Hernandez Homes, Kelly's Kare Community Living Supports, MOKA, and Positive Behavior Supports (Attachment #7 pg. 14)	Action		

	G.	Authorization to approve increase to the contract for Our Hope Association (Attachment #8 pg. 15)	Action				
	H.	Authorization to increase in projected expenditure for Servicios De Esperanza, LLC (Services of Hope) (Attachment #9 pg. 16)	Action				
	I.	Authorization to approve the contract for Falco Corporation (Attachment #10 pg. 17 -19)	Action				
4.	Olo	d Business					
5.	New Business						
6.	Communication						
	Α.	HealthWest Health, Wellness & Recovery Picnic (Attachment #11 pg. 20 - 21)	Information				
	В.	Muskegon Community Opiate Task Force Summit (Attachment #12 pg. 22)	Information				
	C.	Suicide Remembrance and Prevention Walk (Attachment #13 pg. 23)	Information				
7.	Dir	rector's Comments					
8.	Audience Participation						
9.	Adjournment Action						

/hb

HEALTHWEST

FINANCE COMMITTEE MEETING MINUTES Friday, July 21, 2023 8:00 a.m.

CALL TO ORDER

The regular meeting of the Finance Committee was called to order by Committee Chair Fortenbacher at 8:00 a.m.

ROLL CALL

Committee Members Present:	Jeff Fortenbacher, Janet Thomas, Thomas Hardy, Remington Sprague, M.D.
Committee Members Absent:	Stephanie Umlor, Marcia Hovey-Wright, Charles Nash,
Also Present:	Rich Francisco, Holly Brink, Shannon Morgan, Gina Post, Tasha Percy, Brandy Carlson, Jennifer Stewart, Matt Plaska, Justine Belvitch, Brian Speer, Jackie Farrar, Gordon Peterman, Linda Closz, Nate Kennert
Guests:	Angie Gasiewski

MINUTES

It was moved by Ms. Thomas, seconded by Dr. Sprague, to approve the minutes of the June 16, 2023, meeting as written.

MOTION CARRIED.

ITEMS FOR CONSIDERATION

A. <u>Monthly Report from the Chief Financial Officer</u>

Ms. Carlson presented the May report, noting an overall cash balance of (\$4,488,976). Also presented were the month-end projection trends for board member review.

B. Budget and Variances Analysis Report FY23

Ms. Carlson presented the May report, noting a positive variance in both Revenue and Expenses through the month of May for a net positive variance of \$6,773,915. Projected through the end of this year would be a positive variance of \$9,585,680.

C. FY23 Monthly FSR

Ms. Carlson presented the May month FSR, noting that based on our Spending Plan to Actual, HealthWest has a negative variance to date in revenue of \$1,115,811 and a positive variance to date in expenses of \$4,767,790 for a net positive variance of \$3,651,979 to date from actual to spending plan. However, overall, we have a positive variance with the LRE of \$7,895,529. Ms. Carlson had accounted for a \$6,365,325 swing in revenue due to the end of the Public Health Emergency (PHE), thus submitting a Spending Plan with the LRE with an unbalanced budget to allow room for revenue to decline.

D. <u>HeathWest / LRE Escrow Agreement</u>

Ms. Carlson, Chief Financial Officer, presented the Escrow Agreement.

E. <u>Authorization to Contract with Redi-Rental</u>

It was moved by Ms. Thomas, seconded Dr. Sprague, to authorize HealthWest to enter contract with Redi-Rental for the rental of portable restrooms, sinks, tables, chairs, tents and fencing for the Health, Wellness, and Recovery Picnic on August 17th, 2023, at a total cost not to exceed \$8,519.23.

MOTION CARRIED

F. <u>Authorization to Approve Single Case Agreements</u>

It was moved by Ms. Thomas, seconded Dr. Sprague, to authorize HealthWest Executive Director to sign single case agreements with various out of network hospitals in the amount of \$49,776.00 for psychiatric inpatient stays for HealthWest consumers.

MOTION CARRIED

G. <u>Authorization to Increase Projected Contract Expenditures for FY23</u>

It was moved by Dr. Sprague, seconded Mr. Hardy, to authorize HealthWest to approve the projected expenditures for Anikare, Positive Behavior Supports, Shel-Mar AFC, and Services of Hope as stated with a total not to exceed \$891,125.00, effective October 1, 2022 through September 30, 2023.

MOTION CARRIED

H. <u>Authorization to Contract with You're Always at Home AFC</u>

It was moved by Mr. Hardy, seconded Dr. Sprague, to authorize HealthWest Executive Director to sign a contract with You're Always at Home AFC#2 to provide specialized residential services to eligible HealthWest consumers, at a cost not to exceed \$93,600.00 for FY2023.

MOTION CARRIED

OLD BUSINESS

There was no old business.

NEW BUSINESS

There was no new business.

COMMUNICATIONS

There was no communication.

DIRECTOR'S COMMENTS

Rich Francisco, Executive Director, provided his Director's Report:

- Mr. Francisco gave an update regarding LRE Motion 2323 that was passed in May for the Past liability settlement. As it relates to the amendment to the contract for the remaining 20% for past liabilities, there is some new concern brought by N180 and I agree with them that having a third party hold the money in ESCROW until LRE Finance Compliance Review is completed can be expensive. The fees that a third party can charge for ESCROW accounts can be as high as 1200 per month or more depending on the total amount being held. I guess no one really thought about this. So, the LRE staff/CEO is going to likely put a motion to alter the language stating that CMHS will hold the funds in a restricted account versus a third-party account.
- Mr. Francisco provided an update on the LRE Compliance audit, I attended the LRE Executive Committee and the LRE CEO meeting this past Wednesday 19th, and in both those meetings, the LRE CEO, Mary Dumas stated that they had received a letter from MDHHS stating that their request to update the FSR (Financial Status reports) for the past years to reflect past liabilities information was not accepted. The LRE will now have to revert back to their numbers and re-calculate the data. This will likely have an impact on the ISF numbers and savings numbers at the LRE. Not sure yet what other impacts this could have for the CMHSPs yet.
- Mr. Francisco also shared the LRE Wakely Rates/ISF Analysis and actuarial study Wakely is a Health Management Associates company (HMA). Mary Dumas gave an update on the Wakely Study report, and they would like to present the data to the Directors and CFOs of the CMHSPs for input and reaction. The first meeting of two meetings will occur on 8/9. The CEOs of CFOs of CMHs are invited and will be given a chance to ask questions regarding the result. I will keep you updated on the data and results and potential impact it can have here at HW. Lastly, Mr. Francisco provided an update from the Director's Forum he attended this past week virtually. It was held in person at Lansing. The big update from the meeting was that Alan Bolter presented on the FY24 Michigan Budget and proceeded to highlight the impacts for Specific Mental Health/Substance Abuse Services

AUDIENCE PARTICIPATION

There was no audience participation.

ADJOURNMENT

There being no further business to come before the committee, the meeting adjourned at 8:29 a.m.

Respectfully,

Jeff Fortenbacher Committee Chair

JF/hb

PRELIMINARY MINUTES To be approved at the Finance Meeting on August 18, 2023

COMMITTEE Finance Committee	BUDGETED X	NON-BUDGETED	PARTIALLY BUDGETED	
REQUESTING DIVISION Administration	REQUEST DATE August 18, 2023		REQUESTOR SIGNATURE Brandy Carlson, Chief Financial Officer	
SUMMARY OF REQUEST (GENERAL DESCRIPTION, FINANCING, OTHER OPERATIONAL IMPACT, POSSIBLE ALTERNATIVES)				

Expenditures for the month of June 2023 totaled \$8,919,187.81. Some unusual expenditures for the month include \$411,902.64 to Beacon Services for 2 months of specialized residential services, \$117,604.25 to CDW Government for year #1 licensing of Microsoft Office 365, \$121,395.12 to Flatrock Manor for 2 months of specialized residential services, \$438,288.22 to HGA Non-profit Homes for 2 months of specialized residential services, \$438,288.22 to HGA Non-profit Homes for 2 months of specialized residential services, \$270,059.63 to Hope Network Behavioral Health Services for 2 months of specialized residential services, \$38,757.55 to Kent County CMH Authority for FY23 LMS training system, \$54,230.00 to Maninderpal Dhillon for 2 months of psychiatric evaluations.

SUGGESTED MOTION (STATE EXACTLY AS IT SHOULD APPEAR IN THE MINUTES)

I move to approve expenditures for the month of June 2023, in the total amount of \$8,919,187.81.

COMMITTEE DATE	COMMITTEE APPROVAL
08/17/2023	YesNoOther
BOARD DATE	BOARD APPROVAL
08/25/2023	YesNoOther

HWB 138-F

HEALTHWEST Statement of Activities For Period Ending June 30, 2023

				9			Target %	75%	
		dicaid 2023			1		er Funding /2023		
	Annual Budget	YTD Budget	YTD Actual	Over/ (Under) Budget		Annual Budget	YTD Budget	YTD Actual	Over/ (Under) Budget
Revenues Medicaid Healthy Michigan CCBHC Total Revenue	\$ 60,869,109 \$ 6,535,735 \$ 6,791,052 74,195,896	\$45,651,832 \$4,901,801 \$5,093,289 55,646,922	\$ 49,057,368 \$ 7,389,605 \$ 2,611,314 59,058,286	\$ 3,405,536 2,487,804 (2,481,975) 3,411,364	Revenues Commercial Insurance State General Fund Grants Local Total Revenue	\$ 1,031,395 \$ 2,756,710 \$ 9,476,137 \$ 525,421 13,789,663	\$ 2,067,533	\$ 214,057 \$ 787,747 \$ 3,998,153 \$ 172,882 5,172,838	\$ (559,490) (1,279,786) (3,108,950) (221,184) (5,169,409)
Expenses Capital Outlay Contractual Insurance Other Overhead Planning Adjustments Salary & Fringes Staff Development & Training Supplies Transfers Utilities Total Expenses Increase (decrease) in net position	\$ 26,650 \$ 31,522,816 \$ 360,219 \$ (334,020) \$ 1,862,714 \$ 2 \$ 39,292,365 \$ 108,848 \$ 567,436 \$ 471,644 \$ 317,222 74,195,896 \$ -	\$ 270,164	\$ 26,685,250 \$ 312,572 \$ 570,910 \$ 1,566,398 \$ (3,488) \$ 28,090,744 \$ 223,660 \$ 491,236 \$ -	(17,394) 3,043,138 42,408 821,425 169,362 (3,490) (1,378,529) 142,024 65,659 (353,733) (50,468) 2,480,402 \$ 930,962	Expenses Capital Outlay Contractual Insurance Other Overhead Planning Adjustments Salary & Fringes Staff Development & Training Supplies Transfers Utilities Total Expenses Increase (decrease) in net position	\$ - \$ 2,090,660 \$ - \$ 1,679,796 \$ - \$ 9,296,768 \$ 156,850 \$ 565,589 \$ - \$ - 13,789,663 \$ -	\$ - \$ - \$ 6,972,576 \$ 117,638	\$ - \$ 1,510,657 \$ - \$ 26,452 \$ 3,520 \$ (133,373) \$ 2,845,577 \$ 27,067 \$ 232,506 \$ - \$ 15,973 4,528,379 \$ 644,459 Actual %	(57,338) 3,520 (133,373) (4,126,999) (90,571) (191,686) - 15,973 (5,813,868) \$ 644,459 33%
	Total Medic	aid Funding				KEGON MEI	DICAID ELIG	BLES	
					35000	~			
	59,058,286.21				25000				
55,646,922.00					15000			<u> </u>	
					5000 0 Oct- Feb- Jun- Oct- Feb- 19 20 20 20 21				
	Actua 🛛	l 🖬 Budget				TANF	DAB —— HMP		

Please contact Brandy Carlson, HealthWest Chief Financial Officer with questions regarding this information at 231-724-1174 or brandy.carlson@healthwest.net

Deficit Caution Acceptable



COMMUNITY MENTAL HEALTH INTERIM BALANCE SHEET 2220 MENTAL HEALTH June 30, 2023

ASSETS

ASSETS	THIS YEAR	LAST YEAR
Cash in Bank Cash in Transit	3,134,649.85 -	(9,817,094.67) -
Imprest (Petty) Cash	2,700.00	2,700.00
Due from Credit Cards	_,	(2,063.80)
Accounts Receivable	84,568.06	143,889.55
Due From Other Funds	4,978.94	(24,802.36)
Prepaid Items	549,265.19	353,356.85
Due from other governments	6,499,855.03	11,951,003.00
Total Assets	\$ 10,276,017.07	\$ 2,606,988.57
	+	
LIABILITIES AND EQUITY		
Accounts Payable	\$ 39,401.85	\$ (666,347.91)
Undistributed Receipts	1,014.20	2,072.29
HAB Supports Waiver	606,598.43	-
Medicaid Children's Waiver	57,305.50	(459,536.42)
Medicaid SED Waiver	37,394.56	154,217.41
State Advance	1,292,093.58	-
Capitation Medicaid	638,898.53	-
Medicaid - B3 Services	2,336,782.19	-
Accrued Wages and Fringes	-	2,544.77
Medicaid - Healthy Michigan	2,713,602.89	-
Medicaid - Autism	4,380,962.38	-
SA Federal Pass Thru	(85,845.90)	-
SA State Plan Medicaid	1,278,703.84	-
SA B3 Services	588,149.02	-
SA Healthy Michigan	2,654,559.09	-
SA PA2 Dollars	4,443.92	-
Due to Federal	-	-
Unearned Revenue - Lilac St Donation	50,100.00	50,100.00
Total Liabilities and Equity	\$ 16,594,164.08	\$ (916,949.86)
	i	<u>, </u>
DEFFERED INFLOWS OF RESOURES	* 40 740 005 50	<u>* 44 004 000 00</u>
Deffered Medicaid fee for services and capitation	\$ 10,712,965.50	<u>\$ 11,894,926.90</u>
Fund Balance at beginning of year	(17,073,240.73)	(14,521,177.85)
Nonspendable FB-Prepaids	319,982.25	
**Total Fund Balance	\$ (16,753,258.48)	\$ (14,521,177.85)
	<u>_</u>	<u>.</u>
TOTAL LITABILITIES, DEFERRED INFLOWS OF RESOURCES, AND FUND BALANCE	\$ 10,553,871.10	\$ (3,543,200.81)
NET OF REVENUES VS EXPENDITURES	\$ (277,854.03)	\$ 6,150,189.38
Transferred to County Equipment Revolving Accou	nt for:	
Mental Health Center Building (6660-0000-349220)	\$2,656,675.63	\$2,596,742.62
Future Equipment Purchases (6660-0000-349222)		\$89,534.24

COMMUNITY MENTAL HEALTH INTERIM BALANCE SHEET 7930 CMH CLIENT FUNDS June 30, 2023

ASSETS THIS YEAR LAST YEAR Cash 539,418.93 700,400.73 \$ \$ Imprest Cash \$ 97,859.50 \$ 31,758.38 \$ \$ 177.00 Accounts Receivable 177.00 **Due From Other Funds** \$ \$ --**Total Assets** \$ 637,455.43 \$ 732,336.11 LIABILITIES AND EQUITY **Accounts Payable** \$ \$ \$ \$ **Due to Other Funds** 4,271.62 52.41 \$ **Interest Payable** \$ _ \$ **Undistributed Receipts** 633,183.81 \$ 732,283.70 \$ 637,455.43 \$ 732,336.11

COMMITTEE Finance Committee	BUDGETED X	NON BUDGETED	PARTIALLY BUDGETED
REQUESTING DIVISION	REQUEST DATE		REQUESTOR SIGNATURE
Provider Network Management	August 18, 2023		Jackie Farrar, Contracts / Provider Network Manager

SUMMARY OF REQUEST (GENERAL DESCRIPTION, FINANCING, OTHER OPERATIONAL IMPACT, POSSIBLE ALTERNATIVES)

HealthWest Board authorization is requested to approve a \$50,000.00 increase to the contract for **Arbor Circle Corporation**, 1115 Garfield Ave., NE Grand Rapids MI 49505 effective January 1, 2023 through September 30, 2023.

1. The projected contract amount was \$158,487.50 for FY 2023. The requested amount of \$50,000.00 is to cover the increased use of Arbor Circle Corporation for their SUD Outpatient Services this fiscal year. The total projected expenditure will not exceed \$208,487.50.

Services Provided

1. Sud Outpatient Services

SUGGESTED MOTION (STATE EXACTLY AS IT SHOULD APPEAR IN THE MINUTES)

I move to authorize the HealthWest Board of Directors to approve the increase in projected expenditure as stated above for Arbor Circle Corporation, totaling \$208,487.50 effective January 1, 2023 through September 30, 2023.

COMMITTEE DATE 08/18/2023	COMMITTEE APPROVAL Yes No Other
BOARD DATE 08/25/2023	BOARD APPROVAL Yes Other

HWB 139-F

COMMITTEE Finance Committee	BUDGETED X	NON BUDGETED	PARTIALLY BUDGETED
REQUESTING DIVISION	REQUEST DATE		REQUESTOR SIGNATURE
Provider Network Management	August 18, 2023		Brian Speer, Provider Network Manager

SUMMARY OF REQUEST (GENERAL DESCRIPTION, FINANCING, OTHER OPERATIONAL IMPACT, POSSIBLE ALTERNATIVES)

HealthWest Board authorization is requested to approve single case agreements with various non-contracted hospitals for the provision of Inpatient Psychiatric Services for HealthWest consumers.

Listed below are hospitals that are out-of-network providers of Inpatient Psychiatric Services and single case agreements that are required in order to reimburse the claims for the consumers' inpatient services.

- Hurley Medical Center, located at 1 Hurley Plaza, Flint, MI 48503- Consumer stay June 9, 2023 to June 30, 2023. The total expense for this twenty-one (21) day stay is not to exceed <u>\$18,081.00</u>.
- Hurley Medical Center, located at 1 Hurley Plaza, Flint, MI 48503- Consumer stay July 13, 2023 to August 2, 2023. The total expense for this twenty (20) day stay is not to exceed <u>\$17,220.00</u>.
- Regents of the University of Michigan, located at 1500 E Medical Center Dr., Ann Arbor, MI 48109. Consumer stay April 27, 2023 to May 8, 2023. The total expense for this thirteen (13) day stay is not to exceed \$13,200.00.

SUGGESTED MOTION (STATE EXACTLY AS IT SHOULD APPEAR IN THE MINUTES)

I move to authorize the HealthWest Executive Director to sign single case agreements with various out of network hospitals in the amount of \$48,501.00 for psychiatric inpatient stays for HealthWest consumers.

COMMITTEE DATE	COMMITTEE APPROVAL
08/18/2023	YesNoOther
BOARD DATE	BOARD APPROVAL
08/25/2023	YesNoOther

Exhibit 4: Sole Source Justification Form

Single/ Sole Source Justification

Please explain why the recommended vendor is the only vendor that can meet the required needs. Are there other vendors who can do this job? What conditions (e.g. technological superiority, or performance risks, etc.) exist so that the recommended vendor has a significant advantage over any other vendor who can do this job?

It is important to sufficiently address the key reason for awarding an order without soliciting competitive bids/quotes. The rationale must be clear and convincing, avoiding generalities and unsupported conclusions.

Vendor Name: Hurley Medical Center	Requisition #:
------------------------------------	----------------

Complete the	Following Checklist
	ractor is the only source of the required item because (check all that apply)
	the only source capable of supplying the item/need in the local area where the required need is to be met. Using a ovider outside of the local area will substantially increase the cost or not meet the need of the services requested.
4	s not possible to obtain competitive bids for consideration. Documentation* is attached to verify market research to clude other brands or vendors considered and justification of Single Qualified Source.
	e required item(s) is proprietary to the Contractor. anded, Exclusive, Trademarked, Copyright)
	e required item(s) is under warranty to the Contractor and all service agreements / maintenance agreements are clusive to the Contractor.
	e required item(s) needed to be compatible or interchangeable with existing hardware or system currently in place. Iy compatible items can be used for spares, replacements, or modifications to the current system.
	ere is a substantial technical risk in contracting with any other contractor, (e.g. only one contractor has been ccessful to date in implementing / completing this process / project). Documentation* is attached to verify market earch to preclude other brands or vendors considered and justification of Single Qualified Source.
	e service provider selected is predetermined by an outside source such as a Medical Provider, Courts, or other eapproved source and the services cannot be Bid
1	rantor/funding agency or pass-through entity expressly authorizes a noncompetitive proposal in response to a itten request. Documentation is attached.

*Documentation- Examples of documentation to attach include: A narrative explaining market research, reference checks on vendors, or a clearly written explanation of why a vendor meets the Sole Source Justification Description and any written information gathered in making this determination.

_{Comments:} Single case agreement for consumer 06/09/2023-06/30/2023

Signature Justine Belvitch (Aug 14, 2023 18:12 EDT)

Date

Emergency Purchase:

Emergency: It is the only source capable of supplying the item/need in time to meet the required need due to an unforeseen situation involving the breakdown of machinery and/or a threatened termination of essential services, including maintenance and repair of essential office equipment, or a dangerous condition develops, or when supplies are needed for immediate use which may vitally affect the safety, health, property or welfare of the public.

For Emergency Purchases:

Administrator Signature_

_ Date____

Hurley Medical 06-09-23-06-30-23-Single-Sourc e-Form-PDF

Final Audit Report

2023-08-14

Created:	2023-08-14
Ву:	Jason Bates (jason.bates@healthwest.net)
Status:	Signed
Transaction ID:	CBJCHBCAABAA9VFHwjp2uLNnw_6yy7zh00BN1QQzYoOC

"Hurley Medical 06-09-23-06-30-23-Single-Source-Form-PDF" H istory

- Document created by Jason Bates (jason.bates@healthwest.net) 2023-08-14 - 6:29:51 PM GMT- IP address: 64.85.144.34
- Document emailed to Justine Belvitch (justine.belvitch@healthwest.net) for signature 2023-08-14 - 6:30:04 PM GMT
- Email viewed by Justine Belvitch (justine.belvitch@healthwest.net) 2023-08-14 - 10:11:55 PM GMT- IP address: 104.47.58.126
- Document e-signed by Justine Belvitch (justine.belvitch@healthwest.net) Signature Date: 2023-08-14 - 10:12:05 PM GMT - Time Source: server- IP address: 64.85.144.34
- Agreement completed. 2023-08-14 - 10:12:05 PM GMT

, Adobe Acrobat Sign

Exhibit 4: Sole Source Justification Form

Single/ Sole Source Justification

Please explain why the recommended vendor is the only vendor that can meet the required needs. Are there other vendors who can do this job? What conditions (e.g. technological superiority, or performance risks, etc.) exist so that the recommended vendor has a significant advantage over any other vendor who can do this job?

It is important to sufficiently address the key reason for awarding an order without soliciting competitive bids/quotes. The rationale must be clear and convincing, avoiding generalities and unsupported conclusions.

Vendor Name: Hurley	Medical Center	Requisition #:
		neuusilion #.

Complete the Following Checklist
specific contractor is the only source of the required item because (check all that apply)
It is the only source capable of supplying the item/need in the local area where the required need is to be met. Using a provider outside of the local area will substantially increase the cost or not meet the need of the services requested.
It is not possible to obtain competitive bids for consideration. Documentation* is attached to verify market research to preclude other brands or vendors considered and justification of Single Qualified Source.
The required item(s) is proprietary to the Contractor. (Branded, Exclusive, Trademarked, Copyright)
The required item(s) is under warranty to the Contractor and all service agreements / maintenance agreements are exclusive to the Contractor.
The required item(s) needed to be compatible or interchangeable with existing hardware or system currently in place. Only compatible items can be used for spares, replacements, or modifications to the current system.
There is a substantial technical risk in contracting with any other contractor, (e.g. only one contractor has been successful to date in implementing / completing this process / project). Documentation* is attached to verify market research to preclude other brands or vendors considered and justification of Single Qualified Source.
The service provider selected is predetermined by an outside source such as a Medical Provider, Courts, or other preapproved source and the services cannot be Bid
A grantor/funding agency or pass-through entity expressly authorizes a noncompetitive proposal in response to a written request. Documentation is attached.

*Documentation- Examples of documentation to attach include: A narrative explaining market research, reference checks on vendors, or a clearly written explanation of why a vendor meets the Sole Source Justification Description and any written information gathered in making this determination.

Comments: Single case agreement for consumer 07/13/2023-08/02/2023

an Aug 14, 2023 18:12 EDT) Signature

Date

Emergency Purchase:

Emergency: It is the only source capable of supplying the item/need in time to meet the required need due to an unforeseen situation involving the breakdown of machinery and/or a threatened termination of essential services, including maintenance and repair of essential office equipment, or a dangerous condition develops, or when supplies are needed for immediate use which may vitally affect the safety, health, property or welfare of the public.

For Emergency Purchases:

Administrator Signature_

Date

Hurley Medical 07-13-23-08-02-23-Single-Sourc e-Form-PDF

Final Audit Report

2023-08-14

Created:	2023-08-14		
Ву:	Jason Bates (jason.bates@healthwest.net)		
Status:	Signed		
Transaction ID:	CBJCHBCAABAAf7X8-trmFZr9JF2DhyEQYFbwuEljOFF9		

"Hurley Medical 07-13-23-08-02-23-Single-Source-Form-PDF" H istory

- Document created by Jason Bates (jason.bates@healthwest.net) 2023-08-14 - 6:31:03 PM GMT- IP address: 64.85.144.34
- Document emailed to Justine Belvitch (justine.belvitch@healthwest.net) for signature 2023-08-14 - 6:31:19 PM GMT
- Email viewed by Justine Belvitch (justine.belvitch@healthwest.net) 2023-08-14 - 10:12:10 PM GMT- IP address: 104.47.58.126
- Document e-signed by Justine Belvitch (justine.belvitch@healthwest.net) Signature Date: 2023-08-14 - 10:12:18 PM GMT - Time Source: server- IP address: 64.85.144.34
- Agreement completed. 2023-08-14 - 10:12:18 PM GMT

COMMITTEE Finance Committee	BUDGETED NON BUDGETED	D PARTIALLY BUDGETED	
REQUESTING DIVISION Provider Network	REQUEST DATE August 18, 2023	REQUESTOR SIGNATURE Brian Speer, Provider Network Manager	
		RATIONAL IMPACT, POSSIBLE ALTERNATIVES)	
		contract expenditures for FY23 (October 1,	
2022 - September 30, 2023) for th			
	e from \$2,411,000.00 to a tota ecialized residential to place hi	l not to exceed \$2,562,000.00 to cover -acuity consumers.	
FA-HO-LO- Increase from services.	\$611,000.00 to a total not to e	exceed \$632,000.00 to cover respite bed	
 Hernandez Homes- Increa additional specialized residential 		l not to exceed \$135,000.00 to cover	
	iving Supports- Increase from itional utilization of unlicensed	\$295,000.00 to a total not to exceed CLS programs.	
	635,000.00 to a total not to exo cements and additional utilizat	ceed \$6,920,000.00 to cover additional tion of CLS programs.	
 Positive Behavior Support additional utilization of AB 		to a total not to exceed \$365,000.00 to cover	
	 Preferred Employment and Living Supports- Increase from \$415,000.00 to a total not to exceed \$475,000.00 to cover additional utilization of unlicensed CLS programs. 		
SUGGESTED MOTION (STATE EXACTLY AS IT SHOULD APPEAR IN THE MINUTES)			
I move to authorize HealthWest to approve the projected expenditures for Beacon Services, FA-HO-LO, Hernandez Homes, Kelly's Kare Community Living Supports, MOKA, and Positive Behavior Supports as			
stated above with a total not to exceed \$616,000.00, effective October 1, 2022 through September 30, 2023.			
		No Other	
08/18/2023 BOARD DATE	YesYes	NoOther	
08/25/2023	Yes	_NoOther	

HWB 141-F

COMMITTEE Finance Committee	BUDGETED X	NON BUDGETE	D PARTIALLY BUDGETED
REQUESTING DIVISION	REQUEST DATE		REQUESTOR SIGNATURE
Provider Network Management	August 18, 2023		Jackie Farrar, Contracts / Provider Network Manager

SUMMARY OF REQUEST (GENERAL DESCRIPTION, FINANCING, OTHER OPERATIONAL IMPACT, POSSIBLE ALTERNATIVES)

HealthWest Board authorization is requested to approve a \$40,000.00 increase to the contract for **Our Hope Association**, 3508 Shaffer SE Grand Rapids MI 49512 effective January 1, 2023 through September 30, 2023.

1. The projected contract amount was \$219,837.50 for FY 2023. The requested amount of \$40,000.00 is to cover the increased use of Our Hope Association for their SUD Residential services this fiscal year. The total projected expenditure will not exceed \$259,837.50.

Services Provided

1. Sud Residential Services

SUGGESTED MOTION (STATE EXACTLY AS IT SHOULD APPEAR IN THE MINUTES)

I move to authorize the HealthWest Board of Directors to approve the increase in projected expenditure as stated above for Our Hope Association, totaling \$259,837.50 effective January 1, 2022 through September 30, 2023.

COMMITTEE DATE	COMMITTEE APPROVAL
08/18/2023	YesNoOther
BOARD DATE	BOARD APPROVAL
08/25/2023	YesNoOther

HWB 142-F

COMMITTEE Finance Board	BUDGETED X	NON BUDGETED	PARTIALLY BUDGETED
REQUESTING DIVISION	REQUEST DATE		REQUESTOR SIGNATURE
Provider Network Management	August 18, 2023		Jackie Farrar, Contracts / Provider Network Manager
SUMMARY OF REQUEST (GENERAL DES	CRIPTION, FINANC	ING, OTHER OPER	ATIONAL IMPACT, POSSIBLE ALTERNATIVES)
			000.00 increase to the contract for Servicios egon, MI 49443 effective January 1, 2023
	is to cover incr		ract amount was \$301,125.00 for FY23. The this year. The total projected expenditure will
Services Provided 1. Psychiatric Diagnostic Evaluati 2. Individual Therapy for adults ar		services)	
SUGGESTED MOTION (STATE EXACTLY)	AS IT SHOULD APF	PEAR IN THE MINUT	<u>'ES)</u>
I move to authorize the HealthWest Board of Director to approve the increase in projected expenditure as stated above for Servicios De Esperanza, LLC (Services of Hope), totaling \$401,125.00 effective January 1, 2023 through September 30, 2023.			
COMMITTEE DATE			
BOARD DATE	BOARD APPROV		NoOther

HWB 143-F

COMMITTEE Finance Committee	BUDGETED X	NON BUDGETED	PARTIALLY BUDGETED
REQUESTING DIVISION	REQUEST DATE		REQUESTOR SIGNATURE
Provider Network Management	August 18, 2023		Brian Speer, Provider Network Manager

SUMMARY OF REQUEST (GENERAL DESCRIPTION, FINANCING, OTHER OPERATIONAL IMPACT, POSSIBLE ALTERNATIVES)

HealthWest Board authorization is requested to contract with Falco Corporation, located at 5228 Lovers Lane, Suite 101, Portage, MI, 49002 to provide specialized residential services effective August 1, 2023 through September 30, 2023. This vendor provides specialized residential services in three homes, Allegan Enrichment Centers #1, #2, and #3. Falco Corporation is fully credentialed through the LRE and will be paid with Medicaid funding within the HealthWest budget at a cost not to exceed \$30,500.00.

SUGGESTED MOTION (STATE EXACTLY AS IT SHOULD APPEAR IN THE MINUTES)

I move to authorize the HealthWest Executive Director to sign a contract with Falco Corporation to provide specialized residential services to eligible HealthWest consumers, at a cost not to exceed \$30,500.00 for FY2023.

COMMITTEE DATE	COMMITTEE APPROVAL
08/18/2023	YesNoOther
BOARD DATE	BOARD APPROVAL
08/25/2023	YesNoOther

HWB 144-F

Exhibit 4: Sole Source Justification Form

Single/ Sole Source Justification

Please explain why the recommended vendor is the only vendor that can meet the required needs. Are there other vendors who can do this job? What conditions (e.g. technological superiority, or performance risks, etc.) exist so that the recommended vendor has a significant advantage over any other vendor who can do this job?

It is important to sufficiently address the key reason for awarding an order without soliciting competitive bids/quotes. The rationale must be clear and convincing, avoiding generalities and unsupported conclusions.

Vendor Name: Falco Corporation

Requisition #:

Complete the Following Checklist

A specific contractor is the only source of the required item because (check all that apply)

$\mathbf{\Lambda}$	It is the only source capable of supplying the item/need in the local area where the required need is to be met. Using a provider outside of the local area will substantially increase the cost or not meet the need of the services requested.
	It is not possible to obtain competitive bids for consideration. Documentation* is attached to verify market research to preclude other brands or vendors considered and justification of Single Qualified Source.
	The required item(s) is proprietary to the Contractor. (Branded, Exclusive, Trademarked, Copyright)
	The required item(s) is under warranty to the Contractor and all service agreements / maintenance agreements are exclusive to the Contractor.
	The required item(s) needed to be compatible or interchangeable with existing hardware or system currently in place. Only compatible items can be used for spares, replacements, or modifications to the current system.
	There is a substantial technical risk in contracting with any other contractor, (e.g. only one contractor has been successful to date in implementing / completing this process / project). Documentation* is attached to verify market research to preclude other brands or vendors considered and justification of Single Qualified Source.
\checkmark	The service provider selected is predetermined by an outside source such as a Medical Provider, Courts, or other preapproved source and the services cannot be Bid
	A grantor/funding agency or pass-through entity expressly authorizes a noncompetitive proposal in response to a written request. Documentation is attached.

*Documentation- Examples of documentation to attach include: A narrative explaining market research, reference checks on vendors, or a clearly written explanation of why a vendor meets the Sole Source Justification Description and any written information gathered in making this determination.

_{Comments:} Specialized residential services for FY23 end of 09/30/2023

Signature Justine Belvite & Co up 17, 2023 10:56 EDT)

Date

Emergency Purchase:

Emergency: It is the only source capable of supplying the item/need in time to meet the required need due to an unforeseen situation involving the breakdown of machinery and/or a threatened termination of essential services, including maintenance and repair of essential office equipment, or a dangerous condition develops, or when supplies are needed for immediate use which may vitally affect the safety, health, property or welfare of the public.

For Emergency Purchases:

Administrator Signature_

Date

Falco-Single-Source-Form-PDF

Final Audit Report

2023-08-17

Created:	2023-08-17
Ву:	Jason Bates (jason.bates@healthwest.net)
Status:	Signed
Transaction ID:	CBJCHBCAABAA7-GJn-9DmOK1x0l7p0mcKnPdTJa9Fq-g

"Falco-Single-Source-Form-PDF" History

- Document created by Jason Bates (jason.bates@healthwest.net) 2023-08-17 - 2:55:31 PM GMT- IP address: 155.190.17.7
- Document emailed to Justine Belvitch (justine.belvitch@healthwest.net) for signature 2023-08-17 2:55:43 PM GMT
- Email viewed by Justine Belvitch (justine.belvitch@healthwest.net) 2023-08-17 - 2:56:24 PM GMT- IP address: 104.47.58.126
- Document e-signed by Justine Belvitch (justine.belvitch@healthwest.net) Signature Date: 2023-08-17 - 2:56:42 PM GMT - Time Source: server- IP address: 64.85.144.34

Agreement completed. 2023-08-17 - 2:56:42 PM GMT



HEALTHWEST PRESENTS HEALTH, WELLNESS & RECOVERY PICNIC 2023

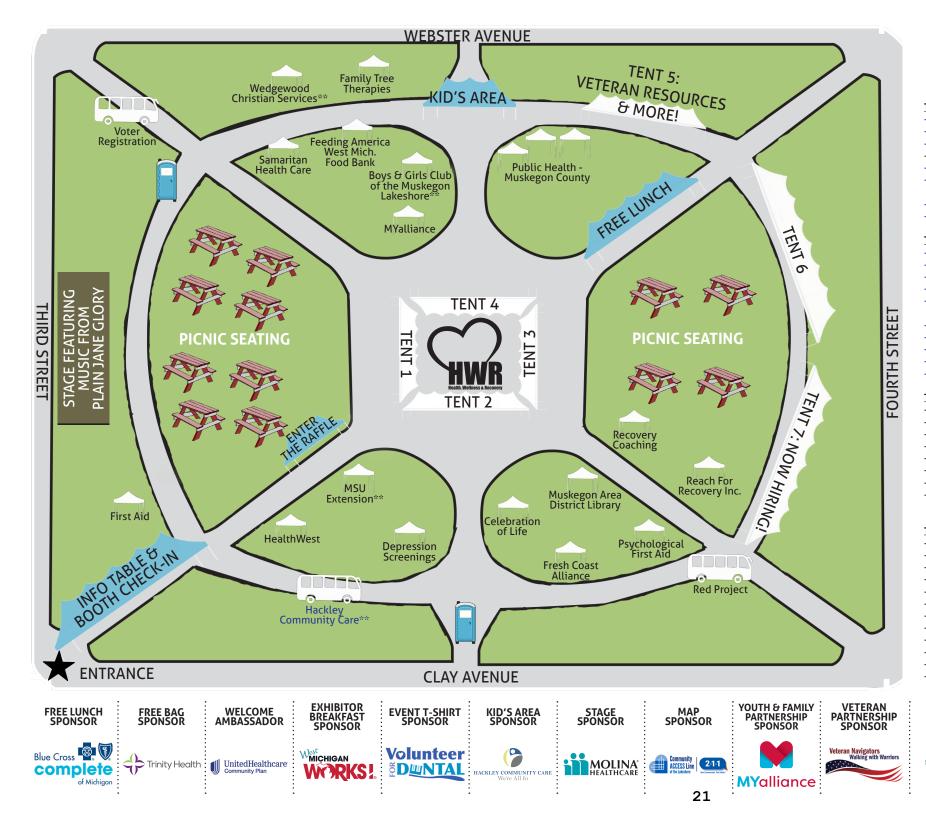
Muskegon County's Largest Health Resource Fair!

100+ Health and Wellness Exhibitors • 1,000 Attendees Free Picnic Lunch • Health Screenings and Demonstrations • Employment Resources Veteran Resources • Latinx Community Resources and Translation Services Celebration of Life Memorial • Kids Activities • Live Music • And More!



THURSDAY, AUG. 17 11 AM - 2 PM MUSKEGON'S HACKLEY PARK







TENT EVENT SPONSOR SUPPORT FROM

REDI RENTAL

TENT 5: Veteran Resources & More!

- HealthWest Veteran Navigator - Muskegon County Department
- of Veterans Affairs
- K9 Jaeger Foundation
- WINC: For All Women Veterans
- Senior Resources of West Michigan
- AgeWell Services of West Michigan
- Safe Seniors
- Muskegon Pregnancy Services
- DSI Therapy & Mindfulness
- Read Muskegon
- AmeriCorps Seniors
- Womens Resource Center

TENT 6

- The Arc Muskegon
- The Hope Project
- Michigan Rehabilitation Services
- Barry's Greenhouses & Landscaping
- Volunteers of America
 Volunteers of America Michigan
- volunteers of America Michigan - Brown Blessings
- Arbor Circle
- Arbor Circle
 Disability Network of West Michigan
- Lumbertown Dental Wellness
- Masquigon Integrative Behavioral Health
 Mediation & Restorative Services
- Meridian - Mid Michigan Community Action
- Muskegon Family Care
- NovaCare Rehabilitation
- Ridge Economic Agricultural Partners
- & Double up Food Bucks - Pine Rest Christian
- Mental Health Services

TENT 7: NOW HIRING! -

- Presented by West Michigan Works! - West Michigan Works!**
- Arcadia Home Care & Staffing**
- Catholic Charities West Michigan** - Chestnut Fields**
- Chesthut Fields** - Every Woman's Place**
- Fair Housing Center of West Michigan**
- Family Outreach Center**
- Forest View Hospital**
- Gift of Life Michigan**
- Goodwill Industries of West Michigan**
- Help at Home**
- HGA Support Services**
- Holy Cross Services** - MOKA**
- Muskegon Area Transit System**
- Our Hope Association**
- Pioneer Resources**
- HealthWest**

** Denotes agencies that are hiring. Event sponsors are listed in blue. Thank you for your support! Translation services available at Registration Table.

Attachment #12 ADDICTION KNOW MORE 2023 LAKESHORE Muskegon Community Opiate Task Force Summit

Delta by Marriott 939 3rd Street Downtown Muskegon Friday, August 18, 2023 Check-in and Breakfast 8:00am to 9:00am Program 9:00am to 1:00pm In-person only



This conference is free for all registered attendees

Registration includes breakfast and pre-lunch snack

Join us to learn more about the science behind addiction, how substance use disorder affects the health of communities and individuals, treatment best practices, and regional trends in drug use and overdose.

Continuing Education opportunities are available for Social Work(SW) and Substance Use Disorder Professionals (MCBAP). Certificates of attendance available upon request following completion of event evaluation.

Event Host

D.J. Hilson, Prosecutor County of Muskegon

Featured Speakers

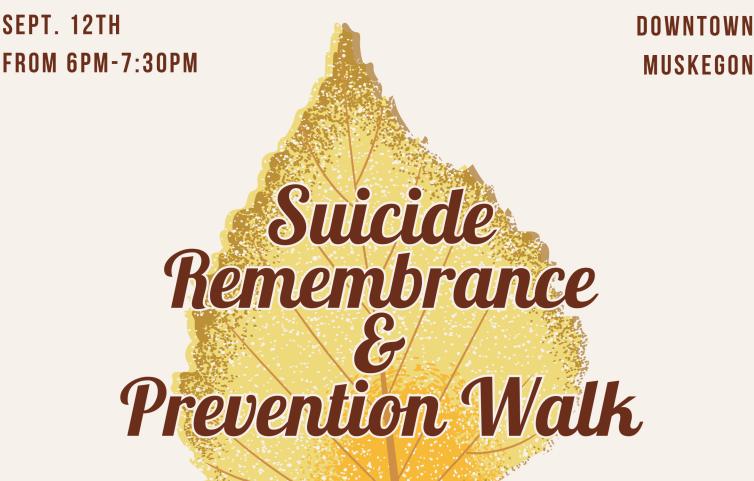
Andy Foster, West Michigan Enforcement Team Michigan State Police

Alex Elswick, Ph.D. University of Kentucky & Voices of Hope

James Twesten-O'Toole, MD, Addiction & Family Medicine Trinity Health Medical Group Recovery Medicine West Michigan

Questions? Contact montgomerykeastji@muskegoncounty.net

Attachment #13



JOIN US AS WE REMEMBER THOSE THAT WE HAVE LOST TO SUICIDE

THE OLTHOFF STAGE, 380 W. WESTERN MUSKEGON, MICHIGAN

IF YOU OR SOMEONE YOU KNOW IS HAVING THOUGHTS OF SUICIDE PLEASE CALL OR TEXT 988