

HEALTHWEST

FINANCE COMMITTEE MEETING MINUTES

February 20, 2026

8:00 a.m.

CALL TO ORDER

The regular meeting of the Finance Committee was called to order by Committee Chair Fortenbacher at 8:00 a.m.

ROLL CALL

Committee Members Present: Charles Nash, Janet Thomas, Jeff Fortenbacher, Thomas Hardy

Committee Members Absent: John Weerstra, Remington Sprague, M.D.

Also Present: Rich Francisco, Holly Brink, Gina Manaici, Kristi Chittenden, Jackie Farrar, Linda Anthony, Carly Hysell, Casey Olson, Anissa Goodno, Melina Barrett, Kim Davis, Helen Dobb, Brittani Duff, Chris Yeager, Tasha Kuklewski, Dr. Greg Green, Jason Bates, Suzanne Beckeman, Kelly Betts, Amber Picard, Gina Kim

Guests Present: Angie Gasiewski

ITEMS FOR CONSIDERATION

A. Approval of Expenditures for December 2025

It was moved by Mr. Hardy, seconded by Ms. Thomas, to approve expenditures for the month of December 2025, in the total amount of \$8,770,764.64.

MOTION CARRIED

B. Monthly Report from the Chief Financial Officer

Ms. Hysell, Finance Director, presented the December report, noting an overall cash balance of \$12,140,796.30 as of December 31, 2025.

C. Finance Update Memorandum

Ms. Hysell, Finance Director, presented the Finance Update Memorandum for the Board review.

D. Approval to Contract with Advanced Therapeutic Solutions, LLC

It was moved by Mr. Hardy, seconded by Ms. Thomas, to authorize the HealthWest Executive Director to sign a contract with Advanced Therapeutic Solutions, LLC., effective March 1, 2026, through September 30, 2027, to provide Recreation, Music and Art Therapies to eligible HealthWest consumers. The funding is within the approved HealthWest Outpatient Budget of \$9,500,000.00.

MOTION CARRIED

E. Approval to Continue Contracting with Peter Chang Enterprises, Inc.

It was moved by Mr. Hardy, seconded by Ms. Thomas, to authorize the HealthWest Executive Director to continue contracting with Peter Chang Enterprises, Inc. (PCE), to provide Electronic Health Records (EHR) services to HealthWest, for an approximate cost of \$360,000.00 annually.

It was moved by Ms. Thomas, seconded by Mr. Hardy, amend the motion – to authorize the HealthWest Executive Director to continue contracting with Peter Chang Enterprises, Inc. (PCE), to provide Electronic Health Records (HER) services to HealthWest, for an approximate cost of \$380,000.00 annually for three years ending March 31, 2029.

MOTION CARRIED

F. Approval to Increase Provider Network Fee Schedules

It was moved by Mr. Hardy, seconded by Ms. Thomas, to authorize the HealthWest Executive Director / Executive Team to implement the FY2026 provider network fee schedule increases and differential adjustments for Outpatient and Specialized Residential service providers as administratively determined by the outlined criteria.

MOTION CARRIED

G. Approval to Contract with Doctor Jessica Janelle Bright M.D.

It was moved by Mr. Hardy, seconded by Ms. Thomas, to authorize the HealthWest Executive Director to sign a contract with Doctor Jessica Janelle Bright, M.D. with a total not to exceed \$143,500.00 effective March 1, 2026, through September 30, 2027.

MOTION CARRIED

H. Approval to Contract with Kleck AFC

It was moved by Mr. Hardy, seconded by Ms. Thomas, to authorize the HealthWest Executive Director to sign a contract with Kleck AFC effective March 1, 2026, through September 30, 2027, to provide specialized residential services to eligible HealthWest consumers. The funding is within the HealthWest AFC Specialized Residential Budget of \$24,900,000.00.

MOTION CARRIED

I. Approval to Contract with The Shoreline Center

It was moved by Mr. Hardy, seconded by Commissioner Nash, to authorize the HealthWest Executive Director to sign a contract The Shoreline Center effective March 1, 2026, through September 30, 2027, to provide Applied Behavior Analysis Therapy to HealthWest consumers. The funding is within the approved HealthWest Autism Budget of \$2,908,811.00.

MOTION CARRIED

OLD BUSINESS

There was no old business.

NEW BUSINESS

There was no new business.

COMMUNICATIONS

There was no communication.

DIRECTOR'S COMMENTS

Rich Francisco, Executive Director provided an update:

➤ LRE Updates:

- The CEO group met on 2/18/2026, to discuss philosophical concerns regarding funding in the region. The meeting brought up some concerns regarding the current funding model at the LRE utilizing the PE/PM (per member/eligible per month) model. Some members felt that we need to move closer to a “Needs” Based funding model which was in place when the region was formed in 2014. Some years later, the region decided to switch to the funding model (via vote) which is currently the PE/PM. Most CMHSPs/PIHPs fund with the PE/PM model with a few using a hybrid model or combination of both. The rationale for the move to PE/PM in the region was that MDHHS/Milliman was already starting to incorporate the needs elements in the rate and was already looking at BHTEDS and other sources of utilization to adjust the rate. Over the years our region has had increases in rates because of this. In addition, Milliman has recently been focusing more on specific regional geographic factors to determine rates (more PIHP based versus statewide focus). This has also increased revenue for our region. However, because of the continued deficit in the last several years there continues to be overspending. There will be a discussion at the LRE board meeting next week to discuss this further. Moving to a Needs based funding model may hurt HW and two other CMHSPs (as was the case in 2014). If the funding model changes, there will be winners and losers. In addition, the LRE will also begin reviewing data on a regional basis to determine where the biggest expenses are causing the deficits in the region. There will be review of Autism, CLS services and Inpatient. The goal is for the region to have data to discuss how we can address these areas that contribute largely to the regional deficits.
- I am currently reviewing the current FSR report with the finance team. I want to emphasize that we have swung to the negative in our projections of about \$4M. This is due to our internal Capitated expense projections going up in the area of HMP (Health Michigan) funding bucket. Our actual may not currently reflect this because our actual is currently \$1.8M in the positive. Now is the time to review this closely and make adjustments if needed. In the FSR, we do have to give an explanation when our variance is 5% or more in this case it is 5.39%.
- LRE also shared the PBIP (performance-based incentive payment) report to the LRE Ops. Just as a background, PBIP are MDHHS withheld amounts of funding (\$3.14M) for the region 3. The region must meet certain metrics to earn that \$3.14M back. However, this year, 9/10 PIHPs did not do well on a set of new measures related to IET (Initiation and Engagement of Alcohol and other drug abuse or dependence Treatment) measures and this is going to cost a regional lost of about \$800k out of that \$3.14M. The remaining amount is then divided out to the CMHSPs.

AUDIENCE PARTICIPATION

There was no audience participation.

ADJOURNMENT

There being no further business to come before the committee, the meeting adjourned at 8:39 a.m.

Respectfully,

Jeff Fortenbacher
Committee Chair

/hb

PRELIMINARY MINUTES
To be approved at the Finance Meeting on
March 17, 2026



FINANCE COMMITTEE

February 20, 2026 – 8:00 a.m.
376 E. Apple Ave. Muskegon, MI 49442

<https://healthwest.zoom.us/j/94259223301?pwd=1jL64lYh445eFUkwvH4v06Q4ahLLj.1>

Webinar ID: 942 5922 3301 Passcode: 997543

Committee Chair: Jeff Fortenbacher
Committee Vice-Chair: Janet Thomas

AGENDA

- | | | |
|----|--|-------------|
| 1. | Call to Order | Quorum |
| 2. | Approval of Agenda | Action |
| 3. | Items for Consideration | |
| | A. Approval of the Expenditures for December 2025
(Attachment #1 pg. 1) | Action |
| | B. Monthly Report from the Chief Financial Officer
(Attachment #2 pg. 2-5) | Information |
| | C. Finance Update Memorandum
(Attachment #3 pg. 6-7) | Information |
| | D. Approval to Contract with Advanced Therapeutic Solutions, LLC
(Attachment #4 pg. 8) | Action |
| | E. Approval to Extend Contract with Peter Chang Enterprises, Inc.
(Attachment #5 pg. 9) | Action |
| | F. Approval to Increase Provider Network Fee Schedules
(Attachment #6 pg. 10) | Action |
| | G. Approval to Contract with Doctor Bright, MD
(Attachment #7 pg. 11) | Action |
| | H. Approval to Contract with Kleck AFC
(Attachment #8 pg. 12) | Action |
| | I. Approval to Contract with The Shoreline Center
(Attachment #9 pg. 13) | Action |
| 4. | Old Business | |
| 5. | New Business | |
| 6. | Communication | |
| | A. Trinity Health Contract Update: Carly Hysell, Finance Director | Information |
| 7. | Director's Comments | Information |

8. Audience Participation

9. Adjournment

Action

/hb

REQUEST FOR HEALTHWEST BOARD CONSIDERATION AND AUTHORIZATION

COMMITTEE Finance Committee	BUDGETED X	NON-BUDGETED	PARTIALLY BUDGETED
REQUESTING DIVISION Finance	REQUEST DATE February 20, 2026	REQUESTOR SIGNATURE Brandy Carlson, Chief Financial Officer	
<u>SUMMARY OF REQUEST (GENERAL DESCRIPTION, FINANCING, OTHER OPERATIONAL IMPACT, POSSIBLE ALTERNATIVES)</u>			
<p>Expenditures for the month of December 2025 totaled \$8,770,764.64. Large or unusual expenditures for the month include:</p> <ol style="list-style-type: none"> 1. Payments to Beacon Services in the amount of \$420,720.03 for Residential Services 2. Payments to Cherry Street Services, Inc in the amount of \$284,508.73 for Substance Use Services 3. Payments to Eastside Outpatient Services in the amount of \$121,485.93 for Substance Use Services 4. Payments to Flatrock Manor Inc in the amount of \$122,656.96 for Residential Services 5. Payments to Forest View Psychiatric Hospital in the amount of \$160,838.69 for Community Inpatient Services 6. Payments to HGA Nonprofit Homes in the amount of \$212,995.45 for Residential Services 7. Payments to Mercy Health Partners in the amount of \$212,181.59 for Community Inpatient Services 8. Payments to Moka Corporation in the amount of \$383,473.16 for Residential and Outpatient Services 9. Payments to Pine Rest in the amount of \$225,787.92 for Community Inpatient Services 10. Payments to Pioneer Resources in the amount of \$574,829.87 for Autism, Outpatient and Residential Services 11. Payments to Servicios De Esperanza LLC in the amount of \$122,490.39 for Outpatient Services 12. Payments to Turning Leaf in the amount of \$144,766.91 for Outpatient Services 			
<u>SUGGESTED MOTION (STATE EXACTLY AS IT SHOULD APPEAR IN THE MINUTES)</u>			
I move to approve expenditures for the month of December 2025, in total amount of \$8,770,764.64.			
COMMITTEE DATE February 20, 2026	COMMITTEE APPROVAL _____ Yes _____ No _____ Other		
BOARD DATE February 27, 2026	BOARD APPROVAL _____ Yes _____ No _____ Other		

HealthWest



December 2025

Board Report

**COMMUNITY MENTAL HEALTH
INTERIM BALANCE SHEET 2220
MENTAL HEALTH**

12/312025

ASSETS	THIS YEAR	LAST YEAR
Cash in Bank	12,140,796.30	8,733,005.79
Imprest (Petty) Cash	1,600.00	1,600.00
Due from Credit Cards	60.00	-
Accounts Receivable	(3,385,409.39)	130,651.78
Due From Other Funds	7,511.89	1,611.49
Prepaid Items	151,649.59	583,977.41
Due from other governments	165,597.41	(1,329,872.82)
Total Assets	<u>\$ 9,081,805.80</u>	<u>\$ 8,120,973.65</u>
LIABILITIES AND EQUITY		
Accounts Payable	\$ 135,413.74	\$ 201,874.49
Undistributed Receipts	6,841.73	4,353.55
Accrued Wages and Fringes	-	-
Total Liabilities and Equity	<u>\$ 142,255.47</u>	<u>\$ 206,228.04</u>
DEFERRED INFLOWS OF RESOURCES		
Deferred Medicaid fee for services and capitation	<u>\$ 6,391.57</u>	<u>\$ 217,464.98</u>
Fund Balance at beginning of year	942,565.51	942,565.51
Nonspendable FB-Prepays	420,673.60	
**Total Fund Balance	<u>\$ 1,363,239.11</u>	<u>\$ 942,565.51</u>
TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES, AND FUND BALANCE		
	<u>\$ 1,511,886.15</u>	<u>\$ 1,366,258.53</u>
NET OF REVENUES VS EXPENDITURES		
	<u>\$ 7,569,919.65</u>	<u>\$ 6,754,715.12</u>
Transferred to County Equipment Revolving Account for:		
Mental Health Center Building (6660-0000-349.220)	\$2,315,569.84	\$2,483,283.87
Future Equipment Purchases (6660-0000-349.222)	\$86,607.86	\$86,607.86

**COMMUNITY MENTAL HEALTH
INTERIM BALANCE SHEET 7930
CMH CLIENT FUNDS**

12/312025

ASSETS	THIS YEAR	LAST YEAR
Cash	\$ 571,094.39	\$ 434,874.60
Imprest Cash	\$ -	\$ -
Accounts Receivable	\$ -	\$ -
Total Assets	<u>\$ 571,094.39</u>	<u>\$ 434,874.60</u>
 LIABILITIES AND EQUITY		
Accounts Payable	\$ -	\$ -
Due to Other Funds	\$ 1,287.67	\$ 197.05
Undistributed Receipts	\$ 569,806.72	\$ 434,677.55
	<u>\$ 571,094.39</u>	<u>\$ 434,874.60</u>

HealthWest

Statement of Revenues, Expenditures and Changes in Fund Balances

Budget to Actual

For the Period from October 1, 2025 through December 31, 2025

	Original Budget	YTD Budget	YTD Actual	Over (Under) YTD Budget
Revenues				
Medicaid funding:				
Medicaid capitation	\$ 66,867,234	\$ 16,716,809	\$ 14,963,996	\$ (1,752,813)
Medicaid - Autism capitation	12,683,576	3,170,894	3,504,826	333,932
Medicaid capitation - settlement	-	-	(3,732,674)	(3,732,674)
Healthy Michigan Plan	7,132,975	1,783,244	1,735,822	(47,422)
Healthy Michigan Plan - settlement	-	-	1,924,960	1,924,960
CCBHC Supplemental	18,061,503	4,515,376	(6,404,818)	(10,920,194)
State General Fund:				
Formula Fundings	2,066,287	516,572	344,382	(172,190)
Settlement	-	-	-	-
Grant Revenue	5,658,398	1,414,600	806,904	(607,696)
Local revenue:				
County appropriation	706,819	176,705	176,696	(9)
Client and third party fees	814,150	203,538	12,092,545	11,889,007
Interest income	160,420	40,105	47,085	6,980
Other revenue	201,006	50,252	116,029	65,777
Total revenue	114,352,368	28,588,095	25,575,753	(3,012,342)
Expenditures				
Salaries and wages	29,365,563	7,341,391	6,313,025	(1,028,366)
Fringe benefits	22,602,727	5,650,682	4,448,729	(1,201,953)
Staff professional development	620,601	155,150	102,352	(52,798)
Contractual expense	54,455,930	13,613,983	14,740,538	1,126,555
Overhead expense	3,471,786	867,947	719,722	(148,225)
Supplies	801,366	200,342	93,910	(106,432)
Utilities	302,400	75,600	14,107	(61,493)
Insurance	456,051	114,013	-	(114,013)
Capital outlay	5,060	1,265	-	(1,265)
Other expenses	1,089,962	272,491	436,067	163,576
Transfers	287,010	71,753	58,233	(13,520)
Total expenditures	113,458,456	28,364,617	26,926,683	(1,437,934)
Net change in fund balance	893,912	223,478	(1,350,930)	(1,574,408)
Fund balance, beginning of year	1,363,240	1,363,240	1,363,240	-
Fund balance, end of year	\$ 2,257,152	\$ 1,586,718	\$ 12,310	\$ (1,574,408)

This financial report is for internal use only. It has not been audited, and no assurance is provided.



MEMORANDUM

Date: February 20, 2026

To: HealthWest Board of Directors
Rich Francisco, Executive Director

CC: Mark Eisenbarth, Muskegon County Administrator
Matt Farrar, Muskegon County Deputy Administrator
Angie Gasiewski, Muskegon County Director of Finance
Carly Hysell, HealthWest Director of Finance

From: Brandy Carlson, Chief Financial Officer

Subject: **Finance Update**

During the month of March, HealthWest will bring the following motion to the County Commissioners for approval.

Move to approve an Urgent Care differential of \$4.00 per hour for HealthWest clinical staff for hours worked in the Urgent Care program, excluding the Medical Director, Psychiatrist, and Mid-Level Practitioners; and approve a lump sum shift premium of \$200 per shift for the Medical Director, Psychiatrists, and Mid-Level Practitioners for shifts worked in the Urgent Care, retroactive to January 1, 2026, and adjust budget accordingly.

Implement an Urgent Care differential for HealthWest clinical staff and a lump sum shift premium for the Medical Director, Psychiatrists, and Mid-Level Practitioners for shifts worked in the Urgent Care. Providing these incentives for staff working in our Behavioral Health Urgent Care is essential to attracting qualified clinicians and nurses to a high-acuity, fast-paced care environment. These roles require staff to manage intensive behavioral health crises, which demand advanced clinical expertise, strong de-escalation skills, and the ability to make rapid, safety-driven decisions. Because this work is more demanding and carries higher risk than traditional outpatient roles, additional financial incentives for doing this work will help our organization remain competitive in a tight behavioral health workforce market. These incentives also acknowledge the emotional labor and increased workload associated with crisis settings, which supports retention and reduces costly turnover. By offering this additional compensation, we strengthen our ability to hire and retain highly skilled staff who can deliver safe, timely, and effective urgent behavioral health care. The cost of these incentives will be covered by our CCBHC (Certified Community Behavior Health Clinic) funding and is approximately \$60,000 per year.

Main Office

376 E. Apple Ave | Muskegon, MI 49442 | P (231) 724-1111 | F (231) 724-3659

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Move to award, as a sole source procurement, the purchase of train-the-trainer instruction in Crucial Conversations: Mastering Dialogue and related training materials from Crucial Learning, Inc. for up to 100 staff, for a contract term from 3/19/2026 through 9/30/2026, in an amount not to exceed \$51,117.60, and authorize the Executive Director of HealthWest to sign the service agreement or contract.

Crucial Conversations Mastering Dialogue is a HealthWest organizational and supervisory development effort that will build on existing evidence-based practices including Trauma Informed, Motivational Interviewing and Cultural Intelligence. HealthWest has identified communication as a key area of needed improvement, as indicated in our strategic planning process and organizational culture survey. HealthWest promotes 90% of our supervisory staff from within, but we have struggled to provide meaningful supervisory training around effective communication. As County and HealthWest HR work together to develop a comprehensive supervisory training and development plan, we hope to include Crucial Conversations, Mastering Dialogue, as one component. This training will give learners the ability to hold high-stakes conversations in high-stakes situations. The skills taught help leaders handle disagreement in a way that fosters respect, trust, and collaboration. Leaders learn to establish psychological safety, maintain respect while being direct, notice if dialogue is diminishing, and restore safety to keep communication open and honest.

The train-the-trainer program will allow selected HealthWest staff to become certified trainers who will then train other staff, beginning with supervisors, managers and directors. Our long-term goal is to train all staff in Mastering Dialogue, starting with small groups in the 2027 fiscal year. In addition, one County HR staff member plans to join our training session to become a certified trainer so they can offer this to supervisory staff across the County. The total cost is \$51,117.60 which covers seven certified trainers and materials for 100 staff. Of this amount, the cost to HealthWest is \$48,277.90. The cost for County HR, who plans to train one certified trainer, is 2,839.70. HealthWest would like to award this purchase to Crucial Learning, Inc., as the sole source for this training curriculum per the Procurement Policy.

Move to authorize HealthWest to purchase 4 new DTEN D7X 75" interactive displays, 4 new DTEN D7X 55" interactive displays, a DTEN D7X Vue Pro device to extend the field of view for 1 of the D7X 75" displays, and extended 2-year warranties for all devices, from CDW-G, an approved reseller for the Sourcewell cooperative agreement, contract # 121923, at a cost not to exceed \$62,354.89 and to authorize the HealthWest Executive Director to sign the contract.

This is to replace equipment reaching end of life that we have in our Board Rooms and several conference rooms throughout our buildings. These are not your average displays; they come equipped with a 15-microphone array, a camera, a capacitive touch screen, and stereo speakers. These features make them exceptionally versatile and user-friendly.

The DTENs are particularly useful for connecting Teams or Zoom meetings effortlessly. They are commonly used for Board Meetings, Client Groups, and other meetings. The high-quality audio and video capabilities ensure that every participant can see and hear clearly, making the meetings more interactive and engaging.

This purchase was identified as a technology project in the budgeted FY 2026 Technology Plan.

Main Office

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REQUEST FOR HEALTHWEST BOARD CONSIDERATION AND AUTHORIZATION

COMMITTEE Finance Committee	BUDGETED X	NON BUDGETED	PARTIALLY BUDGETED
REQUESTING DIVISION Provider Network Management	REQUEST DATE February 20, 2026	REQUESTOR SIGNATURE Anissa Goodno, Provider Network Specialist	
<u>SUMMARY OF REQUEST (GENERAL DESCRIPTION, FINANCING, OTHER OPERATIONAL IMPACT, POSSIBLE ALTERNATIVES)</u>			
<p>HealthWest requests authorization to enter into a contract with Advanced Therapeutic Solutions, LLC, headquartered at 7794 Paint Creek Drive, Ypsilanti, MI 48197.</p> <p>Advanced Therapeutic Solutions provides Art, Music, and Recreation Therapies, which are often integrated with traditional therapeutic modalities. These services are offered to youth consumers as part of a person-centered care process and have been shown to improve treatment outcomes. Importantly, these therapies are required service options under Medicaid guidelines.</p> <p>The organization is credentialed with the Lakeshore Regional Entity (LRE) and currently maintains a contract with Allegan County CMH, OnPoint. Under the leadership of Owner Sophie Lester, Advanced Therapeutic Solutions is in the process of hiring qualified therapists within our region who are available to travel directly to consumers. Additionally, certain modalities, such as Art Therapy, may be delivered via telehealth to expand accessibility.</p> <p>Approval of this contract will ensure that HealthWest continues to meet Medicaid requirements while enhancing therapeutic options available to our youth.</p> <p>This contract will be effective March 1, 2026, through September 2027 and paid with Medicaid funding within the approved HealthWest Outpatient budget of \$9,500,000.00</p>			
<u>SUGGESTED MOTION (STATE EXACTLY AS IT SHOULD APPEAR IN THE MINUTES)</u>			
<p>I move to authorize the HealthWest Executive Director to sign a contract with Advanced Therapeutic Solutions, LLC., effective March 1, 2026, through September 30, 2027, to provide Recreation, Music and Art Therapies to eligible HealthWest consumers. The funding is within the approved HealthWest Outpatient Budget of \$9,500,000.00</p>			
COMMITTEE DATE February 20, 2026	COMMITTEE APPROVAL _____ Yes _____ No _____ Other		
BOARD DATE February 27, 2026	BOARD APPROVAL _____ Yes _____ No _____ Other		

REQUEST FOR HEALTHWEST BOARD CONSIDERATION AND AUTHORIZATION

COMMITTEE Finance Committee	BUDGETED X	NON-BUDGETED	PARTIALLY BUDGETED
REQUESTING DIVISION Information Systems	REQUEST DATE February 20, 2026	REQUESTOR SIGNATURE Kristi Chittenden, Chief Information Officer	
<u>SUMMARY OF REQUEST (GENERAL DESCRIPTION, FINANCING, OTHER OPERATIONAL IMPACT, POSSIBLE ALTERNATIVES)</u>			
<p>HealthWest Board authorization is requested to continue contracting with Peter Chang Enterprises, Inc. dba PCE Systems located at 28530 Orchard Lake Road, Suite 101, Farmington Hills, Michigan 48334 to provide Electronic Health Records (EHR) services. The contract is approximately \$360,000.00 annually for three years ending March 31, 2029.</p> <p>HealthWest has worked with PCE Systems throughout our contract to create custom workflows, data entry forms, reports and assessments within the EHR to meet our needs.</p>			
<u>SUGGESTED MOTION (STATE EXACTLY AS IT SHOULD APPEAR IN THE MINUTES)</u>			
<p>I move to authorize the HealthWest Board to continue contracting with Peter Chang Enterprises, Inc. (PCE), to provide Electronic Health Records (EHR) services to HealthWest, for an approximate cost of \$360,000.00 annually for three years ending March 31, 2029.</p>			
COMMITTEE DATE February 20, 2026	COMMITTEE APPROVAL _____ Yes _____ No _____ Other		
BOARD DATE February 27, 2026	BOARD APPROVAL _____ Yes _____ No _____ Other		

HWB 55-F

REQUEST FOR HEALTHWEST BOARD CONSIDERATION AND AUTHORIZATION

COMMITTEE Full Board	BUDGETED X	NON BUDGETED	PARTIALLY BUDGETED
REQUESTING DIVISION Provider Network	REQUEST DATE February 20, 2026		REQUESTOR SIGNATURE Brandy Carlson, Chief Financial Officer
SUMMARY OF REQUEST (GENERAL DESCRIPTION, FINANCING, OTHER OPERATIONAL IMPACT, POSSIBLE ALTERNATIVES)			
<p>HealthWest Board authorization is requested to increase provider network fee schedules for Specialized Residential and Outpatient service providers. The estimated financial impact is an additional \$1,250,000 based on historical spending.</p> <p>This request does not increase the overall FY2026 budget, as the original budget already included a 3% increase for Outpatient Services and a 3% increase for Specialized Residential Services, along with a 5% allocation for Quality Incentives. HealthWest has five categories of service providers, and the rate adjustments were determined as follows:</p> <ul style="list-style-type: none"> • Autism Services: Fee schedules are set by the Michigan Department of Health and Human Services. • Community Inpatient Services: Fee schedules are negotiated by the Lakeshore Regional Entity (LRE). • Outpatient Services: All HealthWest Outpatient Service Providers will receive a 3% increase. Currently, Outpatient Services are operating 5% under the FY26 budget, which already reflects the 3% increase. • Specialized Residential Services: Thirty-eight (38) providers will receive an adjustment projected to increase HealthWest's expenditure for these services by up to 5%, based on historical utilization patterns. This adjustment does not represent a uniform of up to 5% increase to each individual rate line item. Criteria for determining the adjustment include geographic location (with priority to Muskegon County providers), service to higher-acuity or more complex consumers, and demonstrated ongoing compliance with clinical and administrative requirements. Twelve (12) providers will not receive an increase because their current rates are already at the higher end of the network range or they are new to the network. To date, Specialized Residential Services are operating 3% under the FY26 budget, which includes the 3% across-the-board increase and the 5% quality-based allocation. As the LRE moves toward a new assessment-based model for determining individual client needs, HealthWest has discontinued efforts to implement Quality Bonus Incentives. • Substance Use Services: Fee schedules are determined by the Lakeshore Regional Entity (LRE). 			
SUGGESTED MOTION (STATE EXACTLY AS IT SHOULD APPEAR IN THE MINUTES)			
I move to authorize the HealthWest Executive Director / Executive Team to implement the FY2026 provider network fee schedule increases and differential adjustments for Outpatient and Specialized Residential service providers as administratively determined by the outlined criteria.			
COMMITTEE DATE February 20, 2026	COMMITTEE APPROVAL _____ No _____ Other		
BOARD DATE February 27, 2026	BOARD APPROVAL _____ No _____ Other		

REQUEST FOR HEALTHWEST BOARD CONSIDERATION AND AUTHORIZATION

COMMITTEE Finance Committee	BUDGETED X	NON BUDGETED	PARTIALLY BUDGETED
REQUESTING DIVISION Provider Network	REQUEST DATE February 20, 2026	REQUESTOR SIGNATURE Jackie Farrar, Provider Network Manager	
<u>SUMMARY OF REQUEST (GENERAL DESCRIPTION, FINANCING, OTHER OPERATIONAL IMPACT, POSSIBLE ALTERNATIVES)</u>			
<p>HealthWest Board authorization is requested to contract with Doctor Jessica Janelle Bright MD. for Psychiatric Services with a Contract term dated March 1, 2026, through September 30, 2027.</p> <p>Services Include:</p> <ul style="list-style-type: none"> • Conducting initial and ongoing psychiatric evaluations • Diagnosing mental health and co-occurring disorders • Prescribing, adjusting, and monitoring psychotropic medications • Providing clinical consultation to multidisciplinary treatment teams • Supporting crisis evaluation and stabilization needs when appropriate <p>Compensation:</p> <p>Dr. Bright will be compensated at the rate of One Hundred and Seventy-Five Dollars (\$175.00) per hour for up to 10 hours per week for 82 weeks at a cost not to exceed \$143,500.00.</p>			
<u>SUGGESTED MOTION (STATE EXACTLY AS IT SHOULD APPEAR IN THE MINUTES)</u>			
<p>I move to authorize the HealthWest Executive Director to sign a contract with Doctor Jessica Janelle Bright, MD with a total not to exceed \$143,500.00 effective March 1, 2026, through September 30, 2027.</p>			
COMMITTEE DATE February 20, 2026	COMMITTEE APPROVAL _____ Yes _____ No _____ Other		
BOARD DATE February 27, 2026	BOARD APPROVAL _____ Yes _____ No _____ Other		

REQUEST FOR HEALTHWEST BOARD CONSIDERATION AND AUTHORIZATION

COMMITTEE Finance Committee	BUDGETED X	NON BUDGETED	PARTIALLY BUDGETED
REQUESTING DIVISION Provider Network Management	REQUEST DATE February 20, 2026	REQUESTOR SIGNATURE Anissa Goodno, Provider Network Specialist	
<u>SUMMARY OF REQUEST (GENERAL DESCRIPTION, FINANCING, OTHER OPERATIONAL IMPACT, POSSIBLE ALTERNATIVES)</u>			
<p>HealthWest Board authorization is requested to contract with the Adult Foster Care (AFC) provider below:</p> <p>Kleck AFC located at 16968 Myers Lake Avenue, Sand Lake, MI 49343 to provide specialized residential services effective March 1, 2026, through September 30, 2027. This provider is credentialed through the Lakeshore Regional Entity (LRE) and will be paid with Medicaid funding within the approved HealthWest AFC Specialized Residential budget of \$24,900,000.00</p>			
<u>SUGGESTED MOTION (STATE EXACTLY AS IT SHOULD APPEAR IN THE MINUTES)</u>			
<p>I move to authorize the HealthWest Executive Director to sign a contract with Kleck AFC effective March 1, 2026, through September 30, 2027, to provide specialized residential services to eligible HealthWest consumers. The funding is within the HealthWest AFC Specialized Residential Budget of \$24,900,000.00.</p>			
COMMITTEE DATE February 20, 2026	COMMITTEE APPROVAL _____ Yes _____ No _____ Other		
BOARD DATE February 27, 2026	BOARD APPROVAL _____ Yes _____ No _____ Other		

REQUEST FOR HEALTHWEST BOARD CONSIDERATION AND AUTHORIZATION

COMMITTEE Finance Committee	BUDGETED X	NON BUDGETED	PARTIALLY BUDGETED
REQUESTING DIVISION Provider Network Management	REQUEST DATE February 20, 2026	REQUESTOR SIGNATURE Anissa Goodno, Provider Network Specialist	
<u>SUMMARY OF REQUEST (GENERAL DESCRIPTION, FINANCING, OTHER OPERATIONAL IMPACT, POSSIBLE ALTERNATIVES)</u>			
<p>HealthWest requests authorization to enter into a contract with The Shoreline Center, located at 16925 Ability Wy, Grand Haven, MI 49417.</p> <p>The Shoreline Center provides Applied Behavior Analysis therapy to children diagnosed with Autism Spectrum Disorder. In addition to providing services that are center based, they also provide in-home therapy and have capacity to serve youth on second shift and weekends. There is currently a waitlist of youth needing services during those time frames.</p> <p>The organization is in the process of being credentialed with Lakeshore Regional Entity (LRE) and is currently working toward a contract with Ottawa County CMH as well.</p> <p>Approval of this contract will ensure that HealthWest continues to meet Medicaid requirements while enhancing therapeutic options available to our youth.</p> <p>This contract will be effective March 1, 2026, through September 30, 2027, and paid with Medicaid funding within the approved HealthWest Autism budget of \$2,908,811.00</p>			
<u>SUGGESTED MOTION (STATE EXACTLY AS IT SHOULD APPEAR IN THE MINUTES)</u>			
<p>I move to authorize the HealthWest Executive Director to sign a contract with The Shoreline Center effective March 1, 2026, through September 30, 2027, to provide Applied Behavior Analysis Therapy to HealthWest consumers. The funding is within the approved HealthWest Autism Budget of \$2,908,811.00</p>			
COMMITTEE DATE February 20, 2026	COMMITTEE APPROVAL _____ Yes _____ No _____ Other		
BOARD DATE HWB 27, 2026	BOARD APPROVAL _____ Yes _____ No _____ Other		